



Medical & Hygiene  
Consumables



Endoscopy  
Consumables



Continence Care



Infection Control

*"To improve the health and quality of life of UK citizens by providing outstanding products at premium value to Healthcare providers, whilst running our business on ethical principles and upholding the highest levels of integrity."*

[www.medi-inn.co.uk](http://www.medi-inn.co.uk)

## Company Overview



Medi-Inn (UK) Ltd was incorporated in 2014 and is part of the Body Group Deutschland, a manufacturer and distributor of medical and surgical products for the European Health Sector. We are very proud to say that we are a medium sized family business run on ethical principles, whilst still maintaining our independence from third party investment companies.

From our Head Office in Durham, we offer full Customer Service and logistics support to our customer base. We tailor our service levels to meet the needs of our customers. This includes the competent advice and support from our internal and external Sales Teams. Medi-Inn product specialists have thorough product and market knowledge in the fields of surgical supplies, endoscopy consumables and sterile product supply.

The Body Group investment strategy of recent years has enabled us to maintain the highest quality standards whilst supplying at highly competitive prices in all of our Markets. Our Corporate Structure allows us to remain flexible and to react very quickly to changing Market Trends and to introduce new product innovations. The close cooperation and control of our own production facilities reduces the risk of quality problems and ensures the continuity of our most precious resource, which is The Body Group Employees worldwide.

Medi-Inn (UK) Ltd is a UKAS accredited ISO 9001:2015 business. The high quality of our medical products and services is ensured by the Medi-Inn Brand quality management system, certified according to EN ISO 13485. We have successfully passed all safety and quality audits and have continuously been re-certified by the key auditing organizations such as MDC and Bureau Veritas recent years.

Member of The Body Group:



Get more information about our company at [www.medi-inn.co.uk](http://www.medi-inn.co.uk)



## Category Expertise



## Corporate & Social Responsibility

The Body Group is committed to working with our customers and suppliers to achieve results that grow our company, reward our stakeholders and contribute to our communities. We acknowledge our responsibilities to the communities in which we operate.

## Corporate Governance

We maintain the highest standards of corporate governance and ethics and report our governance performance annually. We conduct our business in an open, honest and ethical manner as described in our Code of Conduct and our integrity framework. We integrate corporate responsibility in our business planning and decision making and measure, monitor and report our corporate responsibility performance on a regular basis.

## The Medi-Inn (UK) & Body Group Family – Our People

Our People are our greatest asset and we support them by providing a work environment that is positive and safe and by committing to their ongoing development. We promote a diverse and inclusive workplace as outlined in our Diversity and Inclusion policy. We are committed to being recognized as a leader in health and safety performance. We apply fair labour practices and comply with applicable national and local labour laws of the countries and communities we work in. We do not employ or condone the employment of forced or child labour.

## Human Rights

We respect the basic rights of the people we deal with and will not be complicit or engage in activities that solicit or encourage human rights abuse.

## Community

We are committed to making a positive impact in the communities and environments in which we operate. Our people will be involved in community based initiatives, creating benefits for both the community and our employees. Our locations will support programs and initiatives specific to their locations, and wherever possible, in conjunction with our customers. We will support local businesses, train and employ local people, and utilise other local resources wherever we can.

## Supply Chain and Sustainability

**Fair Operating Practices and Supply Chain**  
We will actively strive to implement socially responsible supply chain practices and anticorruption practices working closely with our clients and suppliers as partners. We expect our suppliers to operate with similar values as ours and will encourage them, where necessary, to adopt similar corporate responsibility policies as our own. **Environment.** We recognize the importance of operating sustainably and commit to continually identify opportunities for improving our environmental performance. We believe that all our people are responsible for performing their work in an environmentally sustainable manner.

## Services Available from Medi-Inn UK



Get more information about our company at [www.medi-inn.co.uk](http://www.medi-inn.co.uk)



# Brand & Product Overview

## Product Categories – Medical & Surgical Consumables



Sanitary Products



Aprons & Bibs



Gloves



Kidney Dishes



Urine Bottles



Wall Dispensers



Cooling pads



Diagnostics



Wipes



Disposable Razors



Beakers & M Cups



Conhesive bandages



Nurse Fob watches



Patients Restraints



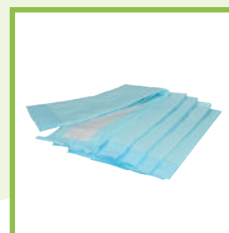
Protective Clothing & Mask



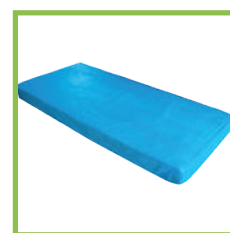
Visitor Coats & Overalls



Blankets & Emergency Blankets



Disposable Under Pads,



Disposable Mattress Protector



Disposable Toothbrush

## Services

Depending on the service levels required, customers can order from any different stage of our Group Supply Chain. We have a large network of bricks and mortar Distributors, e-commerce partners, as well as our own logistics hubs in the countries where we operate. At the other end of the scale it is also possible to order full or mixed containers directly from our manufacturing facilities or partner manufacturers.

Get more information about our brand and products on  
[www.medi-inn.co.uk/products/medical-consumables](http://www.medi-inn.co.uk/products/medical-consumables)



# Brand & Product Overview

## Product Categories - Endoscopy Surgical Consumables



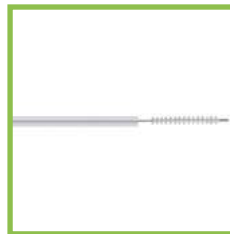
Biopsy Valves



Polyp Traps



Dignity Shorts



Cytology Brushes



Distal Protection Sponges



Biopsy Forceps



Polypectomy Snares



Water bottle adapter-disposable



Clean Connecting Tubing



Endoscopy Single Use Bite Blocks



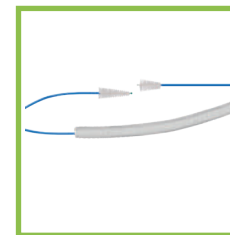
Endoscopic Needle – Transbronchial



Grasping Forceps with Prongs



Endoscopic Needle – Standard



Endoscopy Cleaning Brushes & accessories



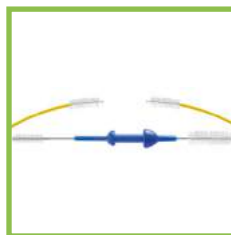
Foreign Body Retrieval Nets



Endoscopic Needle – Oesophageal



Cleaning & Decontamination Supplies



Cleaning Brush Kit



Valve Kits for Olympus



Reusable Water Jet Adapter

We manufacture a wide range of products for some of Europe's most important healthcare brands. To enquire about your private label requirements, please contact your account manager or [sales@medi-inn.co.uk](mailto:sales@medi-inn.co.uk).

Get more information about our endoscopy surgical consumables on [www.medi-inn.co.uk/products/endoscopy-consumables](http://www.medi-inn.co.uk/products/endoscopy-consumables)





# BLI-DES®

**NEW**



## BLI-DES®

REVOLUTIONARY PATENTED TECHNOLOGY

### HardSurface Disinfection MED Spray & Wet Wipes

- ✓ Alcohol Free
- ✓ Superior Infection Control
- ✓ Revolutionary Patented Technology
- ✓ The most environmentally friendly product in the market

If you are looking for a highly effective disinfectant totally free of harmful chemicals then BLI-DES® is the completely natural choice

Please email: [sales@medi-inn.co.uk](mailto:sales@medi-inn.co.uk) to receive your **FREE** samples.



#### Important Advantages over other Disinfection and Cleansing Agents.

The BLI-DES®-product range is revolutionary patented technology in the field of cleaning and hygiene of skin, hands and all sorts of surfaces, medical devices and instruments.  
Most importantly, they contain:

- ✓ NO ALCOHOLS
- ✓ NO QAC'S
- ✓ NO PHENOL
- ✓ NO PARABENS
- ✓ NO ALDEHYDE
- ✓ NO PEROXIDE
- ✓ NO CHLORINE

# Infection Control

The BLI-DES® high-level decontamination spray and wipes are manufactured in Switzerland, based on a revolutionary, patented innovative technology. BLI-DES® is highly efficient but not harmful and is designed to be used as both interim and final disinfection for all hard surfaces.

**BLI-DES® is one of the most environmentally friendly disinfectants available, yet competitively priced product offering budget friendly performance!**

The BLI-DES® range offers a superior efficacy spectrum in all theatre and hospital applications, whilst avoiding all harmful chemicals including QAC'S, peroxide, aldehydes, phenols, chlorines, alcohols and phosphates. BLI-DES® is particularly compatible with sensitive skin – “Safe disinfection without risk to your Staff” making such issues such as allergic and skin reactions less likely to affect your personnel, as well as additional protective clothing requirements are no longer a concern.

**Chemical Free Revolutionary Patented Technology**

## How it Works

This innovative technology perforates the cells of the microorganisms. A synergetic effect evolves which de-activates the microorganisms which are resistant to some substances. All remaining cell material is removed by the formula. There is no renaturation and no biofilm is formed on the surface. More importantly there are no harmful chemical residues. Bli-Des® SurfaceDisinfection Med is also widely available throughout the NHS and other Healthcare and Hygiene channels.

Chemicals remove grease, dirt and bacteria from hard surfaces. This is common knowledge.

### **Hard Surface Disinfection MED – Spray & Wet Wipes**

We tolerate the side effects. Imagine there was a product which was as effective but without those side effects. Bli-Des® SurfaceDisinfection MED is that product. Developed and manufactured under Patent in Switzerland, this natural Hard Surface Disinfectant formula, deliverable as a 1 Litre Spray or Jumbo Wet Wipe pack of 90, is now available in the UK.

### **Chemical Free Revolutionary Patented Technology**

According to current scientific knowledge and assessment methods, Bli-Des® SurfaceDisinfection Med attains the highest possible viricidal effectiveness and eradicates all relevant viruses in the medical field, including HIV, HCV, Noro, Influenza and Ebola.

**Superior Infection Control**

Get more information about BLI-DES at  
[www.medi-inn.co.uk/products/infection-control](http://www.medi-inn.co.uk/products/infection-control)



## Welcome to the NHS Supply Chain

We are proud to be a preferred supplier

Please visit the forma-care NHS website  
to learn more [www.nhs.forma-care.co.uk](http://www.nhs.forma-care.co.uk)



## About forma-care

forma-care have been providing Adult Incontinence Care Products to the German Market since 1989. Our 26 years of experience enables us to provide products of the highest quality. We have an extensive range in three qualities; forma-care Premium Dry (TBS backed breathable), forma-care Sensitive (TBS backed non-breathable) and forma-care Comfort (PE backed).

Quality without compromise coupled with an extremely attractive value proposition for both the end-user and our Distribution Partners are the building blocks upon which our business is built.

We are constantly posing questions to the established Brands in this Sector, regarding quality, price, service levels and Sales Strategy.

Our established customer base of over 1000 Care Homes, Hospices and Hospitals in Germany is testament to the success of our performance. Our price: performance ratio in terms of product is amongst the best in the market.

forma-care is now available in the United Kingdom. We supply the UK market through Distribution Partners only. We do not sell direct to end-user organisations.

Our Brand and Business in the United Kingdom will grow with the help of our established Distribution Network, which we are growing all the time. Enquiries please to [sales@medi-inn.co.uk](mailto:sales@medi-inn.co.uk)



Get more information about forma-care products at [www.forma-care.co.uk](http://www.forma-care.co.uk)  
& [www.nhs.forma-care.co.uk](http://www.nhs.forma-care.co.uk)





## Forma-care range product ranges



The Premium Dry Range is our flagship range, including Shaped Pads, All-in-Ones and Pull Up Pants in various sizes and absorbencies.

The materials used in manufacture are premium quality and contain more Super Absorber material which means the absorbencies are slightly higher than our Sensitive and Comfort Ranges. The rewetting performance of the Premium Dry is also slightly superior.

The Premium Dry products are all backed with breathable TBS, the Sensitive Range with nonbreathable TBS and the Comfort Range has a polymeric back sheet. When considering odour control all ranges perform equally well. We have a Double Layered inner lining which makes all of our products especially comfortable to wear



and are pleasant on the skin. The Sensitive and Comfort Ranges only include Shaped Pads and All-in-One.

The forma-care brand is a high quality Range

but the pricing is extremely attractive to both Distributors and End Users. Premium Dry is the most expensive, then Sensitive is medium and Comfort is our most competitive range due to the backing material. We have 25 years of Marketing these products to Hospitals and Care Homes in Germany and surrounding countries.

Our current UK Distributors are now enjoying our successes as we only sell through them and we protect their Channel. We do not create competition between our Distributors. For the customer who simply needs to have a very competitive product, they will choose the Comfort range but the regular product preferred by most is the Premium Dry or the larger users such as Care Home Groups may choose the Sensitive Range. Put quite simply our quality will be equal to or superior to our competitors.

## forma-care range product selector

The forma-care PREMIUM Dry Range (TBS Breathable) combine the latest technologies and high quality materials

Woman and Man Active - Small  
Incontinence Pads  
Large Shaped Pads - form  
All-in-Ones - slip  
Pull Up Pants  
Disposable Bed Pads

The forma-care SENSITIVE Range (TBS non-breathable) combines a product easy to use with advanced technology.

Large Shaped Pads - form  
All-in-Ones - slip

The forma-care COMFORT Range (PE) combines user-friendliness with very competitive price & performance.

Woman and Man Active - Small  
Incontinence Pads  
Large Shaped Pads - form  
All-in-Ones - slip  
Disposable Bed Pads  
Net Pants

# CAROLI

## Continence Support with Caroli

It's estimated 6 million people who experience bladder weakness in the UK. This can take many forms but most people still lead perfectly happy lives with help, support and reassurance whilst using Caroli products. We are a European authority on incontinence-related issues and see ourselves as a pioneer in raising awareness in this hitherto taboo subject. Caroli is here to help. In view of NHS budgets tightening more and more people are having to purchase incontinence and feminine hygiene products via retail outlets & pharmacies alike.

By choosing the caroli brand, your business can enjoy a good profit, a quality product to meet and exceed leading brands in the retail sector, as our pharmacy business has proven. The market continues to grow year on year and we feel that caroli offers your business quality, excellent value, allowing profit for the wholesaler and retailer alike be it in high street multiple, independent retail, mobility retail and pharmacies.

*Having had success with Caroli in the pharmacy channel and independent retail businesses, Caroli is ideal for light to moderate usage, for use in the home and on the go for all age groups at attractive retail price points*



- Light Pads - [www.caroli.co.uk/protect-care/light-pads](http://www.caroli.co.uk/protect-care/light-pads)
- Incontinence Pads - [www.caroli.co.uk/protect-care/incontinence-pads](http://www.caroli.co.uk/protect-care/incontinence-pads)
- Incontinence Pants - [www.caroli.co.uk/protect-care/incontinence-pants](http://www.caroli.co.uk/protect-care/incontinence-pants)
- Incontinence for Men - [www.caroli.co.uk/protect-care/incontinence-products-for-men](http://www.caroli.co.uk/protect-care/incontinence-products-for-men)

Get more information about Caroli products on **[www.caroli.co.uk](http://www.caroli.co.uk)**



# CAROLI

## Caroli Feminine Hygiene Range

[www.caroli.co.uk/essentials/](http://www.caroli.co.uk/essentials/)



## Incontinence & Feminine Hygiene Products

The Caroli brand is synonymous with traditional German manufacturing standards, excellent product design and comfort, delivered at an affordable price, our Protect & Care incontinence range features the following products light pads, incontinence pads, incontinence pants, incontinence for men.

Essentials our range of feminine care & hygiene products offer Sanitary Towels, Panty Liners, Tampons & Cotton Wool.

We have had success with this range of products in wholesale, independent retail and with high street multiple retail, pharmacy retail and online shops offering quality products, great value packaging options allowing the retailer and their customers to enjoy the benefits against major brands.

Premium Quality, Excellent Value. We do not compromise with material quality. Our products fit well, feel soft on the skin and are very discreet whilst wearing them.

<b>Fit</b>	Caroli cuffs always fit snugly to the body, so that an optimum fit can be ensured without leakage
<b>Discrete</b>	All of our products are worn with the utmost discretion, so that other people will not know
<b>Comfortable</b>	The wearing comfort is improved by our design, as well as the softness of the covering materials. All Caroli materials are very kind to the skin (see derma test approval)
<b>Dryness</b>	Rapid absorption and moisture retention in our products are the most important factors for health, protection and dryness of your skin
<b>Absorption</b>	Even after repeated use, Caroli products absorb and distribute the liquid safely
<b>Odour</b>	All Caroli products minimise odour by using the latest material technology, as well as containing suitable additives for added performance
<b>Disposability</b>	Caroli incontinence products are all simple to use without anyone's help, and can be very easily disposed of

We draw on our decades of experience in manufacturing personal hygiene products, to deliver products of the highest standard, whilst being kind to your pocket.

Get more information about Caroli products on [www.caroli.co.uk](http://www.caroli.co.uk)





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